

PROJECT PROCUREMENT MANAGEMENT



COURSE OBJECTIVE

The purpose of this module is to enable you to better manage the project's acquisitions of goods and services, and to consider all external influences that may impact in the success of the project. The module will allow you to better distinguish the different type of contracts and their uses. The module will additionally discuss the professional responsibilities involved in project procurement and how the project manager can add more value and profitability using a set of defined and controlled processes.

[THE PARTICIPANTS WILL LEARN

- The context of Procurement Management;
- Plan the acquisition of goods and services;
- The project phases;
- The project procurement processes;
- The Make-or-Buy decision;
- Defining what to buy; Select sellers;
- The type of contracts and price formation;
- Purchase and acquisition strategies;
- Acquisition methods;
- Ethics in procurement.
- That needs to be documented regarding contracts;
- Contract Closure.

METHODOLOGY

Macrosolutions / Ricardo Vargas use the state-of-the-art in the training process, including:

- [Explanatory classes utilizing audio-visual resources.
- [Use of films and video clips as an educational resource
- [Demonstrations and computer simulations
- [Workgroups activities focused in problem-solving
- [Scenario-based simulations using real cases to be further discussed in groups

COURSE CONTENT

[COURSE OPENING

[THE CONTEXT OF PROJECT PROCUREMENT

- Defining the goods
- The benefits of having a project procurement process

[THE PROJECT PHASES

- Initiating
- Planning
- Control
- Closing
- The role of procurement in the project

THE PROJECT PROCUREMENT PROCESSES

- Plan Purchases and Acquisitions
- Plan Contracting
- Request Seller Responses
- Select Sellers
- Contract Administration
- Contract Closure

MAKE OR BUY AND PURCHASE SPECIFICATIONS

- Make or Buy process
- Purchase criteria
- Purchase specifications

SELLER SELECTION

- Seller selection
- Decision criteria

CONTRACTS

- Risks in contracts
- Market
- Competition

TYPES OF CONTRACTS AND PRICE FORMATION

- Firm Fixed price contract
- Cost Plus Percentage of Cost contract
- Fixed Price with Incentive Fee
- Cost Plus Incentive Fee
- Cost Plus Fixed Fee

CONTRACTING METHODS

- Criteria used in contracting
- Power and interrelationship abilities and their influence over the contracting model

ETHICS IN PROCUREMENT

- Professional responsibility
- Legality
- Integrity
- Exclusion

CONTRACT CLOSURE

- The possible ways of closing a contract
- Adjourning

COURSE CLOSE-OUT

FURTHER INFORMATION

For further information about this training, please contact:

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